

Dell & NVIDIA IDC Canada Keynote



Location: Calgary, Canada

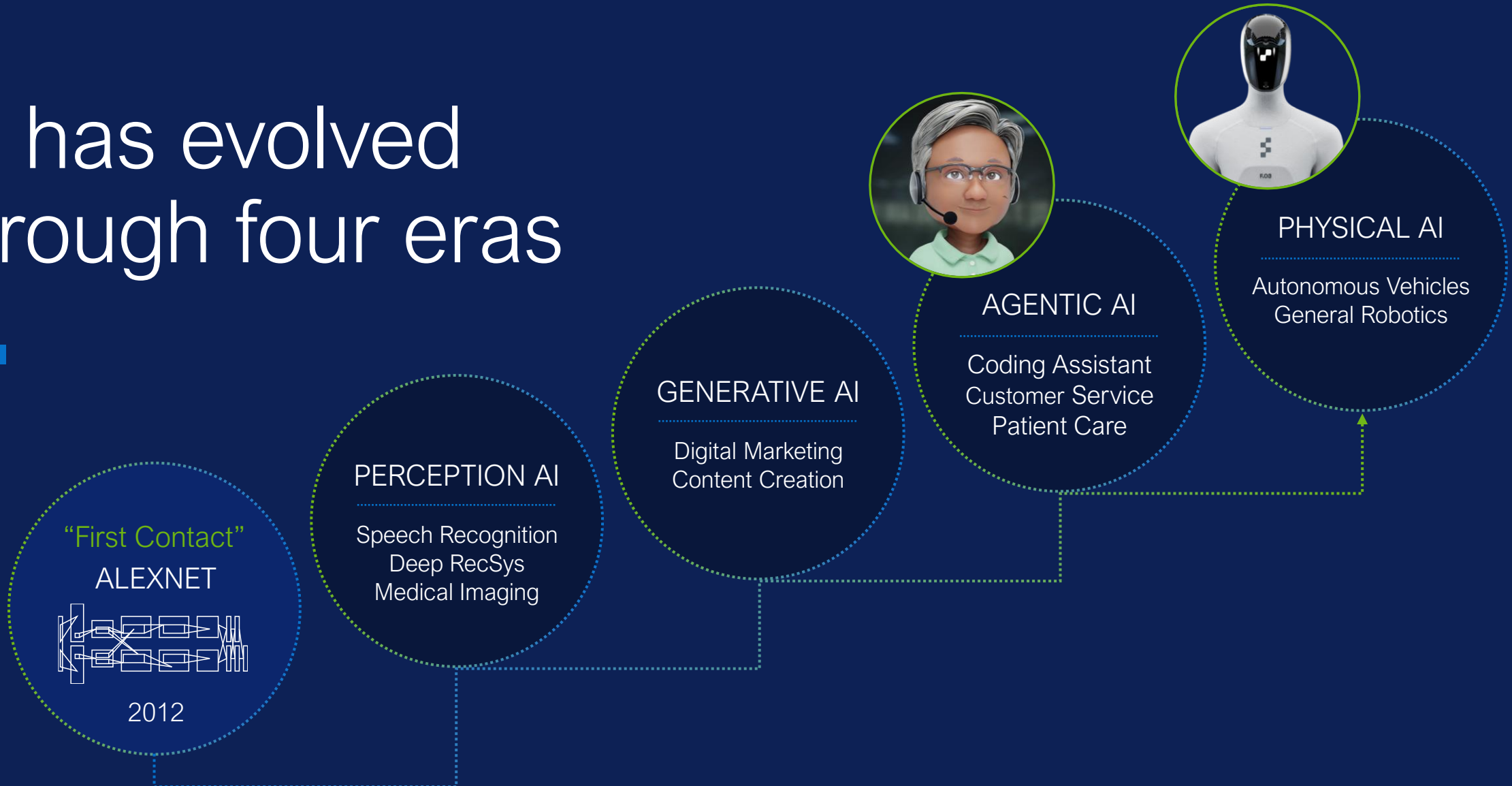
Date 6/25/2026

Darren Head and Ivan Nekrasov

AI is changing the world



AI has evolved through four eras



THE DELL AI FACTORY WITH NVIDIA

Delivering the broadest AI portfolio¹



DESIRED
OUTCOMES

USE CASES

DATA

ACCELERATED
INFRASTRUCTURE

AI SOFTWARE

SUCCESS
INDICATORS

CYBERSECURITY

SERVICES



¹ Prowess Consulting, "Which Vendor Offers the Broadest AI Portfolio for Infrastructure and Services?", October 2025. Prowess Consulting research shows Dell Technologies provides the world's broadest end-to-end AI portfolio from a single vendor.



Expand with AI: Push past the limits of innovation

Enterprise AI adoption, faster

SOFTWARE
& DELL
SERVICES



Models for
Agentic AI



AI Accelerator
Services



Day 2 operations
experts

DELL
AUTOMATION
PLATFORM



Catalog



Knowledge
Assistant



Coding Assistant



Agentic Build
Platform



Computer Vision



Immersive AI



Data for AI
platform

SOLUTIONS
COMPUTE
STORAGE
NETWORKING



NVIDIA AI
Enterprise

NVIDIA NIM
and NeMo

NVIDIA
Omniverse

3rd Party ISVs
and models

Operating environment

Dell PowerEdge



Dell PowerSwitch



Dell PowerStore



Modular Foundation

Dell AI Factory with NVIDIA modular architecture



Dell AI Factory modular architecture

Simplify the technology, focus on the outcome

Multi-workload agility

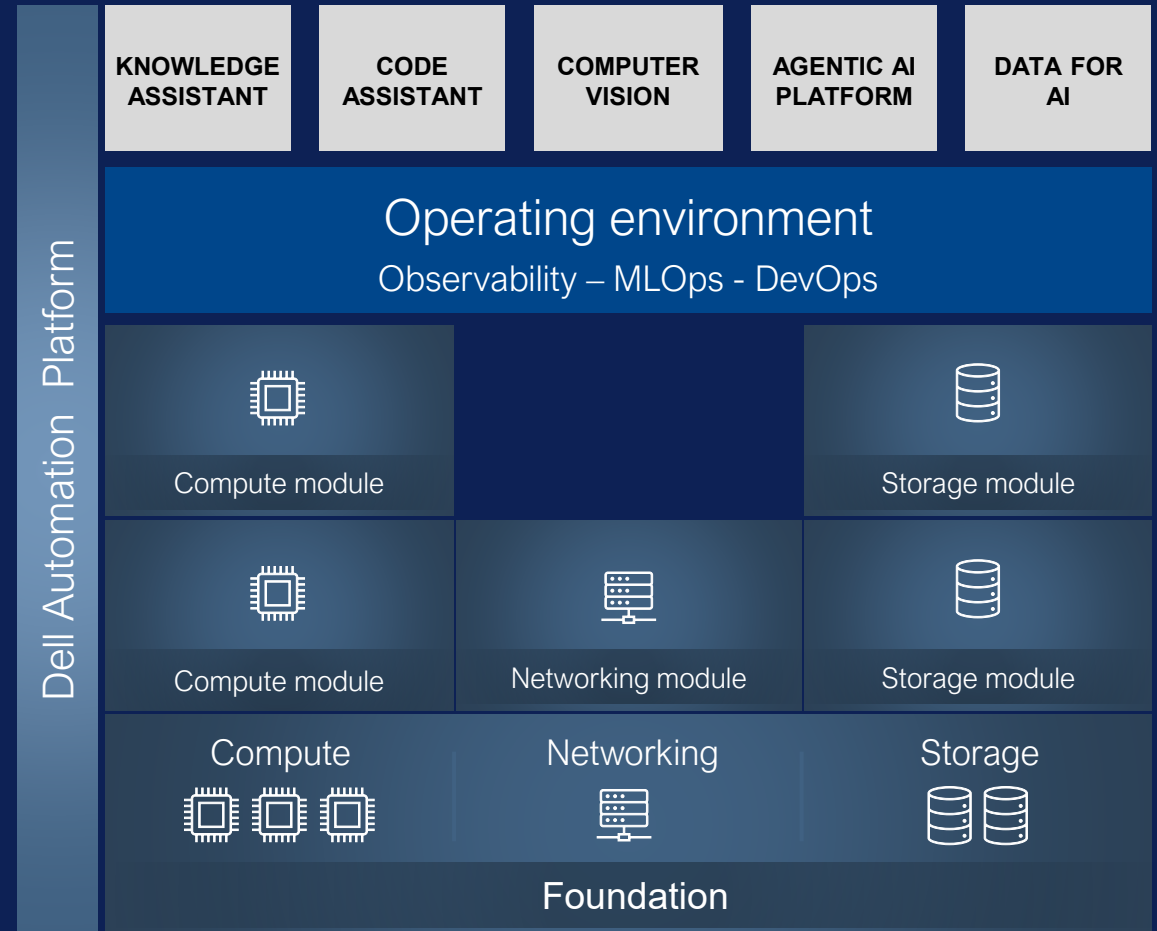
Simplify AI on a single, multi-workload validated solution, supported by enterprise tools, comprehensive services and a complete partner ecosystem

Intelligent automation

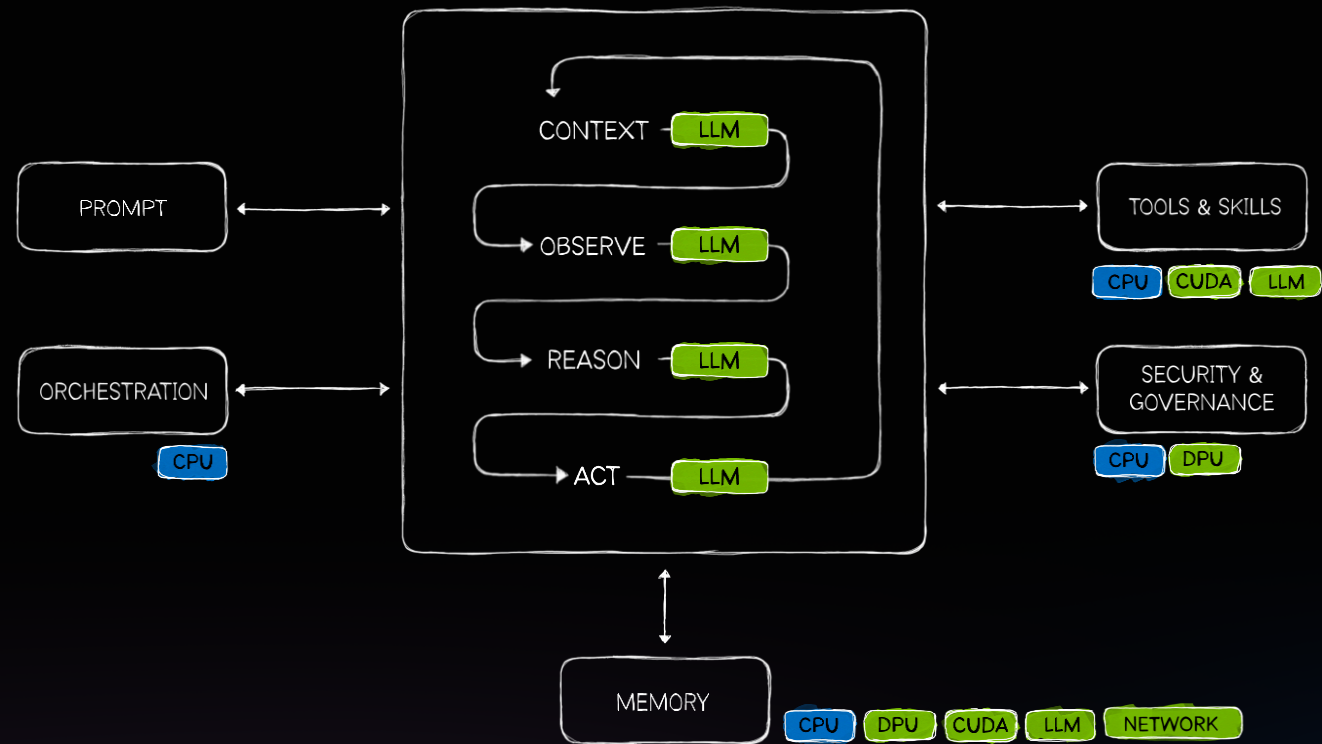
Deploy standardized workload solutions in a few clicks with the Dell Automation Platform catalog of blueprints

Simple, flexible building blocks

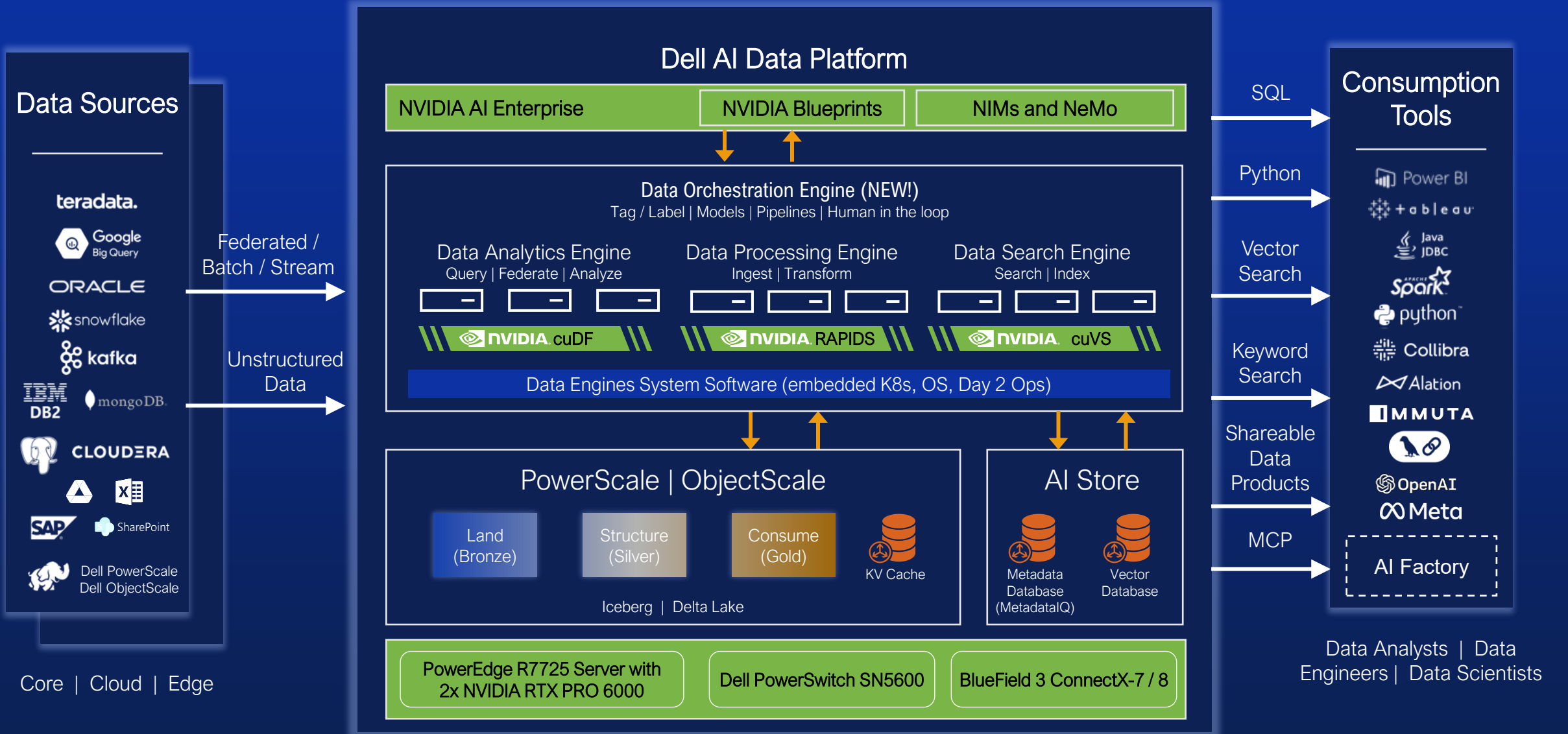
- Quickly prove value and test with the pilot
- Deliver right sized solutions with the foundation
- Scale quickly with expansion modules



AGENT = LLM + HARNESS



Dell AI Data Platform with NVIDIA



The Dell AI Solution Stack

The power of separate Data and Execution Planes



AI Ecosystem



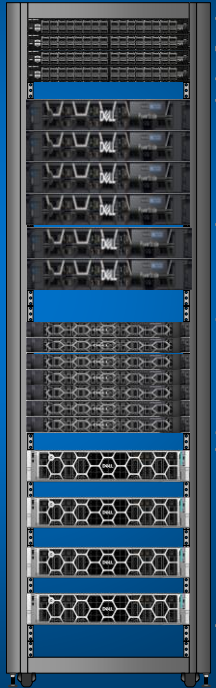
Dell AI Data Platform

Networking

Storage Engines

Data Engines

Compute for
AI-driven
Data Prep



Stores agent state, logs, and tool outputs; enables fast retrieval

Ingests and indexes image/video datasets; manages metadata, tags

Stores code repos, embeddings, and context for semantic search

Indexes docs, extracts metadata, enables secure retrieval

Manages 3D assets, scene data, and multimodal content at scale

Use Cases



Agentic AI platform

Runs orchestration models and multi-agent inference at scale



Computer vision

Runs vision model inference with GPU-accelerated processing



Code assistant

Runs code gen models with low-latency, high-throughput inference



Knowledge assistant

Runs the LLM, supports enterprise-scale concurrency



Immersive AI

Runs real-time rendering, digital twins, and generative AI models

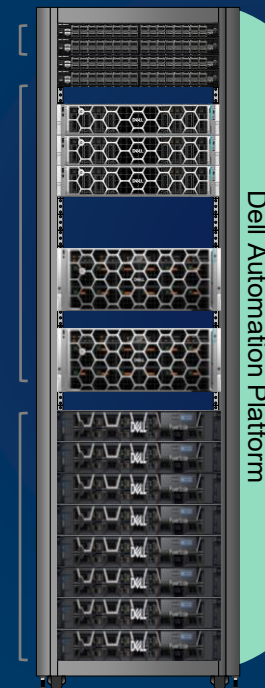
Dell AI Factory

Networking

Management

AI Factory
Compute Cluster

Storage



Dell Automation Platform



Dell Professional Services

Strategize • Implement • Adopt • Scale

DELLTechnologies

Saving lives and revolutionizing healthcare with Generative AI

Improved patient outcomes

with predictive, proactive care management at individual, organizational, and regional levels

Elevated clinical responses

requiring immediate attention saves lives and enhances the efficiency of healthcare delivery

Pioneering GenAI adoption

provides a blueprint across the healthcare industry, enhancing care safety, quality, and consistency

“Radiologists at Northwestern have seen a 40% increase in radiology productivity since implementing the GenAI model ...”

Dr. Sam Aboud
Northwestern Medicine

Powered by:

- Dell PowerEdge XE servers with NVIDIA GPUs
- Dell AI Solutions
- Dell AI Factory with NVIDIA

Your next steps



Define your AI strategy with a fee-waved **Accelerator Workshop**



Learn more about AI technology with a **customized 1:1 briefing** via the EBC



Pilot a use case to validate ROI and scalability with Services and CSC



Deploy a ready-built Dell AI Workstation to **experiment with AI use cases**

..... **Step 1**

..... **Step 2**

..... **Step 3**

..... **Step 4**